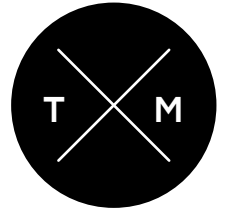


# TOMASZ MAJEWSKI

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## EXPERIENCE

Digital Content Manager  
acpi® Wood Products  
(formerly a division of  
Elkay Manufacturing)  
2018 - present

- Managed all digital marketing: websites, email, social media.
- Developed new content marketing strategy spanning B2B and B2C channels, creating partnerships across extensive network of independent dealers, leveraging user generated content.
- Monitored over 30 social media channels for 10 cabinetry brands.
- Managed and executed all enhancements for ten total WordPress and Wix websites; developed new techniques to manage complex, detailed product updates.
- Built new acpi corporate website on WordPress platform from the ground up.
- Drove incremental sales growth through innovative marketing tactics such as content marketing, email campaigns, and paid online digital advertising.

Social Media Manager  
& Sr Copywriter  
CliqStudios  
2016 - 2018

- Wrote advertising and collateral copy, updated product descriptions and website verbiage.
- Authored original blog articles and associated promotional content for a broad social media footprint.
- Performed daily community management activities, fielding general home improvement questions, responding to specific product inquiries, and resolving customer service issues and complaints.
- Tracked and reported social metrics using native platform insights, and third-party tools.
- Developed content strategy, and social publishing calendar. Identified key traits of high engagement posts to produce similar-style content, converting best performing organic posts to paid advertising campaigns.
- Established social listening programs to find and leverage user generated content.
- Nurtured, developed, and deployed influencer marketing campaigns.
- Monitored business reputation across multiple customer ratings sites, responding all submitted reviews.
- Collaborated across the organization providing copywriting, graphic design, digital marketing, and PPC support for human resources, financing, and dealer channel marketing.

Principal  
Majewski Marketing  
& Media LLC  
2011 - 2016

- Consulted on, launched, and managed content strategy, social media, and paid digital advertising campaigns on Google Adwords, Facebook, Twitter, LinkedIn, and Meetup.
- Organized networking and educational events on behalf of clients, driving foot traffic to their locations, while building brand awareness by positioning clients as main event sponsors.
- Wrote, directed, filmed, and edited short form video content.

Marketer & Graphic Designer  
West Academic Publishing  
2009 - 2011

- Designed collateral, website visuals, social media graphics, email campaigns, and mobile application user experience graphics while adhering to strict Thomson Reuters branding guidelines.
- Working as part of a cross-functional team, developed corporate-wide standards for use of social media, published employee manual, and presented short seminars on proper use.

Director of Marketing  
Great Lakes Aquarium  
2005 - 2008

- Maximized exposure within a tight budget when planning all media, sourcing, purchasing and placing all print, broadcast and out-of-home advertising and collateral materials.
- Wrote and distributed press releases, gave interviews, conducted VIP tours and planned special events.
- Fostered strategic relationships and partnerships with community organizations and nonprofits to advance the GLA's educational mission.

## EDUCATION

University of St. Thomas  
2012

Certificate Course  
Mini Masters of Marketing Management

College of St. Scholastica  
1999 - 2003

Bachelor of Arts  
Management; International Management (double major) | Communications; Art (double minor)

## DEMONSTRATED EXPERTISE

Copywriting  
Graphic Design  
Photography

Social Strategy  
Content Creation  
Influencer Marketing

Google Adwords  
Google Analytics  
Video Production/Editing

Adobe Creative Suite  
Microsoft Office  
Wordpress

Mail Chimp  
Constant Contact  
ActOn